



# USE CASES FOR LEGAL DEPARTMENTS

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MULTIJURISDICTION  
OPERATIONS AND DEALS

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## WE HELP LEGAL DEPARTMENTS QUICKLY ANSWER QUESTIONS ABOUT THEIR CONTRACTS

Della is a contract review software which allows legal departments to effectively manage their workload. This means businesses and law firms can focus more time on legal work not paperwork.

At the core of Della is the ability to define your own checklists to review contracts. Checklists simplify, reduce risk and speed up manual processes.

Thanks to its innovative use of AI, Della will answer the questions from your checklists, and continuously learns from user corrections to accelerate the process even more.



### COST EFFICIENCY PRESSURE

Relieve time pressure and increase efficiency



### REGULATORY RISK

Stay up to date with regulatory changes with ease



### MULTIJURISDICTION DEALS

Reduce need to outsource to foreign counsel with Della's translation capability

## USE CASE 3

## MULTIJURISDICTION OPERATIONS AND DEALS



## THE CHALLENGE

### DIFFICULTY NAVIGATING NEW MARKETS AND SECURING CROSS-BORDER DEALS

- As company leaders seek out new revenues and enter many new markets, either through cross-border sales efforts or expanded operations, lawyers who are trained in one jurisdiction are expected to navigate all those foreign frameworks and still manage counterparty risks.
- Post-merger review and application of standard terms across large batches of documents.
- Legal departments struggle with normalisation and consistency of terms.

## THE SOLUTION

### HOW DELLA HELPS

Della's translation feature enables users to ask questions in English and get answers in English regardless of the language of the document itself. This means that GCs can quickly review and analyse documents without the need or significantly reduce the need to outsource to foreign counsel.

Once documents have been uploaded and checklists created, Della's project dashboard provides a bird's eye view of all documents and data points which significantly improves matter scoping. Furthermore, Della's commentary field enables a consistency of language and approach across different jurisdictions.

# WHY DELLA



## EASY TO USE

Anyone can use Della, no technical skills required



## BUILT-IN ANALYTICS

Della provides clear and consistent answers to questions about any legal document



## MULTIPLE LANGUAGES

Della can analyse documents in English, French, Swedish, Chinese and the list is growing



## MARKET STANDARDS

Select from 20+ checklists for specific document types, for example Commercial Leases, M&A and DD, or create your own



## REVIEW STATUS

You can add multiple users to a project and monitor review status/progress in real time



## ADVANCED REPORTING

Della provides instant and bespoke reporting capabilities



## RISK MITIGATION

Apply new compliance terms and regulations across new and historic documents using pre-set checklists quickly



## COMPETITIVE ADVANTAGE

Many clients request AI tech to be used on deals and negotiations



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