

# USE CASES FOR LEGAL DEPARTMENTS

COST EFFICIENCY PRESSURE | APRIL 2021



## About Della

### We help legal departments quickly answer questions about their contracts

Della is a contract review software which allows legal departments to effectively manage their workload. This means businesses and law firms can focus more time on legal work not paperwork.

At the core of Della is the ability to define your own checklists to review contracts. Checklists simplify, reduce risk and speed up manual processes.

Thanks to its innovative use of AI, Della will answer the questions from your checklists, and continuously learns from user corrections to accelerate the process even more.



#### Cost efficiency pressure

Relieve time pressure and increase efficiency



#### Regulatory risk

Stay up to date with regulatory changes with ease



#### Multijurisdiction deals

Reduce need to outsource to foreign counsel with Della's translation capability



## USE CASE

# Cost efficiency pressure



## THE CHALLENGE

## Increasing costs for outsourcing specialists

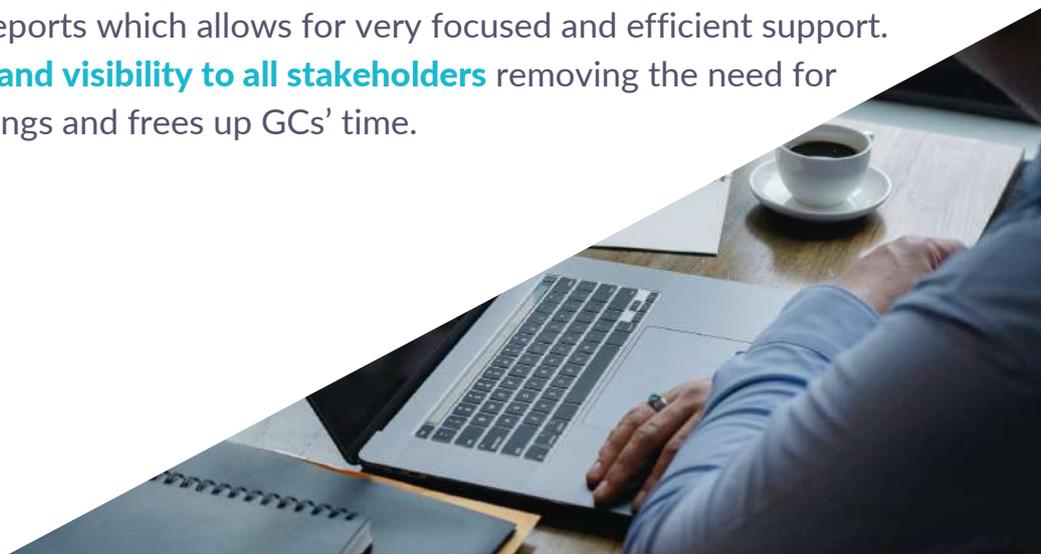
- General counsels who are generalists and not specialists in all professions often need to outsource to other specialised firms at much higher cost.
- Chief Finance Officers are relentlessly seeking savings, year on year. They therefore, task all functional leaders to be more forensic and validate all spending.
- Meanwhile, law firm rates are rising and, as a result, in-house teams are required to be much more self-reliant and become even more generalist.
- Internal clients want immediate answers.

## THE SOLUTION

## How Della helps

The Della Platform is **easy to use by general counsels** because it requires you to have legal, rather than technical, knowledge. General Councils can find answers to questions across different types of documents quickly. They can reuse the same checklist and Della's translation capability to **relieve time pressure and increase efficiency**.

With Della, you can **assign tasks to internal stakeholders**, share highly detailed or very specific reports i.e. red flag reports which allows for very focused and efficient support. Della provides **transparency and visibility to all stakeholders** removing the need for frequent status update meetings and frees up GCs' time.



# Why Della?



## Easy to use

Anyone can use Della, no technical skills required



## Built-in analytics

Della provides clear and consistent answers to questions about any legal document



## Multiple languages

Della can analyse documents in English, French, Swedish, Chinese and the list is growing



## Market standards

Select from 20+ checklists for specific document types, for example Commercial Leases, M&A and DD, or create your own



## Review status

You can add multiple users to a project and monitor review status/progress in real time



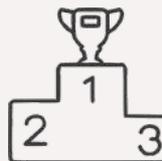
## Advanced reporting

Della provides instant and bespoke reporting capabilities



## Risk mitigation

Apply new compliance terms and regulations across new and historic documents using pre-set checklists quickly



## Competitive advantage

Many clients request AI tech to be used on deals and negotiations



Della is a legal tech startup which accelerates the review of any contract whilst retaining traceability and reporting capabilities